



Visante Consulting Services Heart Failure Management Assessment and Programme

Heart failure is a difficult disease to manage, increasingly prevalent

Mortality and readmission rates for heart failure are among the highest for any diagnosis. While many health care organisations are meeting this challenge head-on by improving their patients' experiences and outcomes, there is still much to do to optimise health status and longevity for patients with heart failure.

- **Almost 1 million people in the UK have been diagnosed with heart failure.**
- **30-40% of patients with heart failure die within one year of diagnosis.**
- **Heart failure accounts for 1 million inpatient bed days and 5% of all emergency medical admissions to hospital.**
- **Heart failure consumes 2% of UK healthcare resources. 70% of this is due to hospitalisation cost.**
- **One in four heart failure patients will be readmitted within three months.**
- **Inpatient mortality for heart failure patients is 12%.**

Now is the time to improve heart failure patient management

For many hospitals and health care communities, heart failure is one of the top five conditions responsible for increasing healthcare costs and admissions. Improving the care and treatment of patients with heart failure reduces costs, reduces morbidity and mortality, and improves patient quality of life. However, hospitals and health care communities continue to struggle with the complex and difficult task of creating the necessary health and social care infrastructure to support improved outcomes.

Visante consultants have developed successful heart failure management programmes. We bring this expertise and experience to organisations to improve heart failure care management.

Visante will assess, benchmark and facilitate improved care and outcomes

An interdisciplinary team conducts a complete assessment of every aspect of your existing heart failure care protocols and results to assess performance against evidence-based best practices.

- ✓ The interdisciplinary Visante team consists of physicians and pharmacists supported by IT and operational experts whose experience goes to work for you.
- ✓ Visante's systematic assessment and recommendations are evidence-based and delivered by clinical professionals who have proven success in managing heart failure.
- ✓ We will help you determine how and where to dedicate resources to significantly reduce A&E visits and hospital admissions.

Visante consultants provide the experience, strategy and know-how to help healthcare organisations better manage patients with heart failure, improving quality of care, patient satisfaction and financial results.



Heart Failure Management Programme Experience *Improving Health Quality and Financial Performance*

Visante consultants make a difference for heart failure patients

We bring an exceptional team of physicians and pharmacists who have demonstrated success in heart failure management in a variety of settings.

One heart failure management programme resulted in:

- ↓ 40% decrease in Accident & Emergency visits for heart failure
- ↓ Up to 60% decrease in hospital admissions for heart failure
- ↑ HF patients receiving ACE inhibitors at target doses increased from 20% to 100%

Keys to programme success include:

- ✓ Implementing consistent use of UK treatment guidelines for all heart failure patients, especially initiation and titration to target or maximally-tolerated doses of medicines shown to improve outcomes.
- ✓ We support an interdisciplinary approach to HF team care involving physician, pharmacist, nurse, dietician and cardiac rehabilitation across the continuum of care from ICU to general inpatient ward, coupled with discharge planning to connect with home care and outpatient/clinic settings.
- ✓ Consistent outpatient monitoring of heart failure patients with frequent phone follow-up, patient empowerment, home intervention, monitoring and facilitation of as-needed clinic visits at the first sign of heart failure decompensation.
- ✓ Ready access to cardiology support for study interpretation and urgent consultation.

To learn more about Visante, please visit visante.co.uk or call 44 (0) 203 086 8963.